



**INTERIM CONDENSED
FINANCIAL STATEMENT
FOR THE 3RD QUARTER
ENDED MARCH 31, 2017
(Un-Audited)**



REPORT OF THE DIRECTORS

FOR THE THIRD QUARTER ENDED 31ST MARCH 2017

Dear Shareholders,

Your Directors are pleased to present before you the Condensed Interim Financial Statements (Unaudited) for the third quarter ended March 31, 2017.

During the period under review the Net Sales of the company were Rs.647.47 million as against sales of Rs.912.39 million for the corresponding period of the last year. Import of Chinese tiles in the country at cheaper rates has adversely affected the sales performance of the company. Your company, during the period has suffered net loss after tax of Rs.60.66 million as compared to profit of Rs. 5.14 million in the same period of last year. This was due mainly to lower sales achieved during the period. Loss per share up to the period was Rs. 4.17.

National Tariff Commission has recently imposed anti-dumping duties on the import of ceramics tiles from China to protect the local tiles manufacturing industry. This measure of the government would help the local industry to increase their production and to meet the local demands of ceramics tiles. Due to growth of construction industry demands for ceramics tiles has increased in the country. Your company will endeavor to increase its sales volume and value with the production of quality tiles of various designs and sizes.

On behalf of the Board, I sincerely thank our well wishers, shareholders, customers, dealers, banks, DFIS, suppliers of raw materials, plant and machinery, friends and all employees for their cooperation and contribution towards the progress of the company.

On behalf of the Board


Munawarali Kassim
 Chief Executive

April 24, 2017

31 مارچ 2017ء کو ختم ہونے والی تیسری سہ ماہی کے لئے ڈائریکٹرز کی رپورٹ

محترم شیئر ہولڈرز،

آپ کے ڈائریکٹرز 31 مارچ 2017ء کو ختم ہونے والی تیسری سہ ماہی کے لئے متوسط ماہیاتی حسابات (غیر آڈٹ شدہ) آپ کے لئے پیش کر رہے ہیں۔

زیر جائزہ کے دوران کمپنی کی صافی فروخت 647.47 ملین روپے تھی جس کا موازنہ گزشتہ سال کی اسی مدت کی فروخت 912.39 ملین روپے سے کیا گیا۔ چائینیز ٹائلز کی سستے داموں درآمد پر کمپنی کی فروخت متاثر ہوئی جس کی وجہ سے آپ کی کمپنی کو 60.66 ملین روپے بعد از ٹیکس خسارہ ہوا جس کا موازنہ گزشتہ سال کی اسی مدت کے منافع 5.14 ملین روپے سے کیا گیا۔ اس کی اہم وجہ فروخت میں کمی تھی اور اس دوران 4.17 روپے فی شیئر کا خسارہ ہوا۔

حال ہی میں نیشنل ٹیریف کمیشن نے چائینا سے درآمد کردہ سیرامکس ٹائلز پر ڈیوٹی میں اضافہ کیا جس کی وجہ سے مقامی ٹائلز کی پیداواری صنعت کو تحفظ حاصل ہوا۔ حکومت کا یہ اقدام مقامی صنعت کے لئے مددگار ثابت ہوگا اور ان کی پیداواری میں اضافہ ہوگا اس کے علاوہ سیرامک ٹائلز کی مقامی طلب بھی پوری ہو سکے گی۔ اس کے علاوہ ملک میں تعمیراتی صنعت کی شرح نمو کے نتیجے میں سیرامکس ٹائلز کی طلب میں اضافہ ہوا۔ آپ کی کمپنی اپنے فروخت کے تناسب کو بڑھانے کے لئے کوششیں کر رہی ہے اور مختلف ڈیزائن اور سائز کے اعلیٰ معیار کے ٹائلز کی پیداوار کرے گی۔

بورڈ کی جانب سے میں اپنے خیر خواہوں، شیئر ہولڈرز، صارفین، ڈیلرز، بینکس، ذی ایف آئی ایس، خام مال، پلانٹ، اور مشینری، دوستوں اور تمام ملازمین کو ان کے تعاون اور کمپنی کی پروگریس میں حصہ لینے پر شکریہ ادا کرتا ہوں۔

بتوسط بورڈ



ممنور علی قاسم

چیف ایگزیکٹو

مورخہ: 24 اپریل 2017ء



INTERIM CONDENSED BALANCE SHEET

AS AT MARCH 31, 2017 (UNAUDITED)

	March 2017 Rupees	June 2016 Rupees
NON-CURRENT ASSETS		
Operating assets - At cost		
less accumulated depreciation	889,470,524	951,487,537
Capital Work in Progress	16,669,771	16,669,771
	906,140,295	968,157,308
 Long Term Deposit	 897,038	 897,038
CURRENT ASSETS		
Stores and spares	20,100,582	14,862,579
Stock in trade	232,442,550	215,004,440
Trade debts - unsecured considered good	193,031,688	260,681,390
Loans and advances	11,575,992	1,504,889
Income Tax	58,326,298	50,345,051
Sales tax refundable	-	5,872,137
Trade deposits and prepayments	14,201,078	22,639,930
Cash and bank balances	3,614,363	8,659,641
	533,292,552	579,570,057
	1,440,329,885	1,548,624,403
SHARE CAPITAL AND RESERVES		
Share capital	145,486,760	145,486,760
Unappropriated Profit	87,952,794	146,799,537
	233,439,554	292,286,297
Surplus on revaluation of fixed assets	70,971,529	72,435,224
NON-CURRENT LIABILITIES		
Long term financing	515,236,191	523,551,889
Deferred liability	86,545,782	81,008,740
Deferred taxation	101,053,027	99,455,117
	702,835,000	704,015,746
CURRENT LIABILITIES		
Trade and other payables	96,438,907	133,620,747
Mark up accrued on loans	18,765,336	16,401,112
Short term running finance	216,219,658	217,263,809
Current portion of long term financing	101,659,900	112,601,468
	433,083,800	479,887,136
	1,440,329,885	1,548,624,403

The annexed notes form an integral part of these financial statements.


IRSHAD KASSIM
Vice Chairman


MUNAWAR KASSIM
Chief Executive



INTERIM CONDENSED PROFIT AND LOSS ACCOUNT

FOR THE THIRD QUARTER ENDED 31ST MARCH 2017

(Unaudited)

	Cumulative		Quarter Ended	
	March 31, 2017 Rupees	March 31, 2016 Rupees	March 31, 2017 Rupees	March 31, 2016 Rupees
Net Sales	647,479,725	912,393,551	200,424,204	318,902,611
Cost of sales	(629,473,128)	(831,928,458)	(186,788,879)	(291,693,645)
Gross Profit	18,006,597	80,465,093	13,635,325	27,208,966
Selling and distribution expenses	(17,863,489)	(19,103,659)	(5,920,834)	(6,672,300)
Administrative expenses	(17,169,036)	(18,010,482)	(5,449,573)	(5,186,989)
Other operating charges	(80,000)	(250,000)	(30,000)	258,188
Other operating income	3,253,327	(7,535)	-	(9,750)
Operating Profit	(13,852,601)	43,093,417	2,234,918	15,598,115
Finance cost	(44,859,927)	(37,933,542)	(14,960,482)	(14,532,736)
Profit before taxation	(58,712,528)	5,159,875	(12,725,564)	1,065,379
Taxation	(1,948,495)	(20,112)	7,354,792	262,403
Profit after taxation	(60,661,023)	5,139,763	(5,370,772)	1,327,782
Earning per share	(4.17)	0.35	(0.37)	0.09

The annexed notes form an integral part of these financial statements.

Notes

1. These accounts are unaudited and are being presented to the members in accordance to the requirements of SRO-764 (1) dated November 05, 2001 of Securities and Exchange commission of Pakistan and in compliance with the requirements of the international Accounting Standards (IAS) 34,
2. The accounting policies adopted for the preparation of these accounts are the same as those applied in the preparation of the accounts for the preceding year ended June 30, 2016
3. The Financial Statements have been authorized for issue for the Board of Directors on April 24, 2017.


IRSHAD KASSIM
 Vice Chairman


MUNAWAR KASSIM
 Chief Executive



INTERIM CONDENSED CASH FLOW STATEMENT

FOR THE THIRD QUARTER ENDED MARCH 31, 2017

	March 2017 Rupees	March 2016 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	(58,712,528)	5,159,873
Adjustments for		
Depreciation	69,076,512	52,580,925
Provision for staff gratuity	7,155,818	9,424,607
Workers' profit participation fund	-	-
Workers' welfare fund	-	-
Gain on sale of fixed assets	(653,327)	-
Financial charges	44,859,927	37,933,542
Return on deposit	-	(2,221)
	120,438,930	99,936,853
(Increase) / Decrease in operating assets		
Stores and spares	(5,238,003)	(584,519)
Stock in trade	(17,438,110)	(138,577,933)
Trade debts	67,649,703	(173,962,070)
Loans and advances	(10,071,103)	9,324,277
Short-term prepayments	8,438,852	10,929,970
	43,341,339	(292,870,275)
Increase / (Decrease) in operating liabilities		
Short term running finance	(1,044,151)	177,146,565
Trade and other payables	(37,181,840)	2,409,697
	(38,225,991)	179,556,262
Cash generated from operations	66,841,750	(8,217,287)
Finance cost paid	(42,495,699)	(28,888,105)
Income tax paid	(7,981,247)	(18,325,493)
Sales tax refundable	5,872,137	(1,848,591)
Gratuity paid	(1,618,777)	(3,781,669)
Workers' profit participation fund paid	-	(2,525,536)
	(46,223,586)	(55,369,394)
Net cash generated from operating activities	20,618,164	(63,586,681)



INTERIM CONDENSED CASH FLOW STATEMENT

FOR THE THIRD QUARTER ENDED MARCH 31, 2017

	March 2017 Rupees	March 2016 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(7,106,176)	-
Capital work in progress	-	(68,704,920)
Proceeds from sale of fixed assets	700,000	-
Return on deposit	-	2,221
Net cash used in investing activities	(6,406,176)	(68,702,699)
CASH FLOWS FROM FINANCING ACTIVITIES		
Directors loan	55,922,000	174,659,729
Long term loan received	-	272,202,645
Adjustment of imputed interest	5,802,741	(50,131,909)
Long term loan paid	(80,982,006)	(232,693,998)
Dividend Paid	-	(6,854,406)
Net cash (used in) / generated from financing activities	(19,257,265)	157,182,060
Net (decrease) /increase in cash and cash equivalents	(5,045,278)	24,892,680
Cash and cash equivalents at beginning of the year	8,659,641	44,304,423
Cash and cash equivalents at end of the period	3,614,363	69,197,103

The annexed notes form an integral part of these financial statements.


IRSHAD KASSIM
 Vice Chairman


MUNAWAR KASSIM
 Chief Executive



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE THIRD QUARTER ENDED MARCH 31, 2017 (Un-audited)

	UPTO 3RD QUARTER		For the Quarter	
	March 31, 2017 Rupees	March 31, 2016 Rupees	March 31, 2017 Rupees	March 31, 2016 Rupees
Profit after taxation	(60,661,023)	5,139,763	(5,370,772)	1,327,781
Other comprehensive income				
Incremental depreciation transfer from surplus on revaluation of fixed assets (net of deferred tax)	1,814,280	1,986,651	604,760	662,227
Total comprehensive income for the year	(58,846,743)	7,126,414	(4,766,012)	1,990,008

The annexed notes form an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY
FOR THE THIRD QUARTER ENDED MARCH 31, 2017 (Un-audited)

	Share Capital	Unappropriated Profit	Total
Rupees.....		
Balance as at June 30, 2015	145,486,760	178,398,418	323,885,178
Dividend @12% paid during the year ended, relating to the year June 30, 2015		(17,458,411)	(17,458,411)
Prior year income tax adjustment		(65,132)	(65,132)
Total comprehensive loss for the year 2016		- (14,075,338)	(14,075,338)
Balance as at 30 June 2016	145,486,760	146,799,537	292,286,297
Total comprehensive income for half year ended March 31, 2017		- (58,846,743)	(58,846,743)
Balance as at March 31, 2017	145,486,760	87,952,794	233,439,554

The annexed notes form an integral part of these financial statements.


IRSHAD KASSIM
 Vice Chairman


MUNAWAR KASSIM
 Chief Executive

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